Searching for Improvement?







C - Communication

Communication through customer interaction drives results.

 Clerks working in compliance service find it difficult to engage in payment conversations with customers. It takes preparation, practice, and the right frame of mind to encourage payment plan participation. Communication training brings the "talk tools" necessary to succeed in payment plan counseling.

P - Process

Process improvements must align best practices for performance efficiency

 Process improvement doesn't wait for outcomes, but instead encourages more timely results. Compliance CPR Training focuses on improved payment plan enrollment, better notifications, and strategies that reduce customer defaults.

R - Reporting

Clerks must continually analyze reporting trends to measure workload, customer service, and revenue opportunities.

 Clerks collect case data that helps manage case progress, workload volume, and payment details. Using a solid set of compliance reports with an understanding of how to use them, clerks can analyze sooner, retool as needed, and plan better.

Compliance CPR Training Schedule

Module 1 – Communications 9:00 AM – 2:30 PM

Tuesday, March 26

Thursday, March 28

Tuesday, April 2

Tuesday, April 23

Thursday, April 25

Tuesday, April 30

Jackson County
Leon County
Nassau County
Seminole County
Palm Beach County
Charlotte County



There are six regional sites to choose from for Module 1 – Communication. The commitment is for <u>one</u> in-person day to maximize time and minimize travel for participants.

Participants will take both sections of Modules 2 and 3 virtually. Module 4 will be hybrid with on-site and virtual available.

Participants will be awarded certificates for attending all six sessions.

Module 2 – Process Improvement 9:30 AM – 11:30 AM, Virtual

Tuesday, May 14

Part A

Thursday, June 13

Part B

Module 3 – Reporting Analytics 9:30 AM – 11:30 AM, Virtual

Tuesday, May 21

Part A

Part B

• Thursday, June 27

Module 4 – CPR Summary & Certificate Ceremony 10:00 AM – 12:30 PM, Hybrid

Thursday, July 18

Seminole County & Virtual